



# The ! Voice

April 2023



## Message from the President

## Another Successful Year

Glenn Walker, President, VST (walker@vsthose.com)

April, 2023

Dear Friends of VST,

March 31<sup>st</sup> marked the end of another successful fiscal year at VST.

As every fiscal year wraps up it requires us, like our distributor partners and customers, to take a step back and put significant focus on the demands facing us in the future – financial review, future budgeting, wage reviews, benefits, service levels, quality, as well as many other issues that impact any business regardless of type of business you manage.

As I personally reflect on the issues impacting VST, we cannot ignore what is going on in Washington DC, the global banking systems, proposed increased taxes, a general overall mismanagement of the economy, supply chain challenges, transitioning from fossil fuels, and more. We will all be dealing with these issues for many years to come.

What does immediately impact our customers daily is VST's commitment to quality and service; something we will not compromise on. In fact, we have increased our inventory investment by about 25% to maintain the service levels that you have been accustomed.

With the completion of our fiscal year, I want to personally thank each customer for their business and support.

Additionally, I would like to emphasize that you can trust VST's management to work every day to provide the highest quality product and service today, as well as into the future.

Sincerely,

Glenn K. Walker  
President, VST

### VST Mission

To design and manufacture innovative products for retail refueling systems that are specifically engineered to protect the environment and consumers with safety and reliability.

### VST Values

- R:** Respect Employees, Customers, Vendors, and Environment
- O:** Operational Excellence, Quality, Delivery, Safety & Cost
- I:** Innovative Passion, Unique, Industry Leader, and Committed to Excellence

### VST Vision

VST strives to become the most trusted company in the global gasoline dispensing industry by manufacturing environmentally sustainable products and solutions that reduce harmful vapor emissions to create a future that protects the communities in which people live and work every day.