



The ! Voice

Message from the President

Glenn Walker, President, VST { walker@vsthose.com }



Dear Friends of VST:

During the holiday period I have always become somewhat melancholy while thinking about the future; however, this year I began to reflect on the past 50 years. Not in a negative way, but in the many products that I have worked on, developed, marketed, financed, or merely thought about to support the petroleum industry.

The journey began in 1970, shortly after graduating from college and being exposed to Stage I vapor recovery, and then through the many iterations of Stage II vapor recovery equipment as well as the various engineering hurdles that we have faced.

My reflection has been recently revisited with VST working in several international markets, as it seems nothing has changed, with many of the same questions and technical issues continuing to show up. Just different people attempting to solve the same problems with approaches that have been tried many times before, and with a track record of not working very well.

What becomes more interesting is the role government has played over time in the advancement of new technologies with the corresponding tax credits, energy credits, and other approaches, all at least with the stated goal of improving the environment.

Just think, we have made huge advancements in the production and use of ethanol, but of course at the expense of higher food prices.

I'm not sure it makes sense when there is ample availability of oil in the ground. Let's not forget the move into plug in EV's where electricity takes the place of gasoline. This evolution of EVs only moves the source of the carbon from the point of use, i.e. the tail pipe, to the production location of the electricity, in which the vast majority involves the burning of carbon based fuels.



VST Mission

To design and manufacture innovative products for retail refueling systems that are specifically engineered to protect the environment and consumers with safety and reliability.



VST Values

R: Respect
Employees,
Customers, Vendors,
and Environment

O: Operational
Excellence, Quality,
Delivery, Safety &
Cost

I: Innovative Passion,
Unique, Industry
Leader, and
Committed to
Excellence



VST Vision

VST strives to become the most trusted company in the global gasoline dispensing industry by manufacturing environmentally sustainable products and solutions that reduce harmful vapor emissions to create a future that protects the communities in which people live and work every day.





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The (ugly) fact is, the current total lifetime carbon footprint of an EV actually EXCEEDS that of a normal ICE vehicle over the typical lifetime of a vehicle, once we take into consideration the production of the EV itself, inclusive of mining the battery materials, production of the electricity, etc.

As so often we see with politics, don't let reality get in the way of a good story. Who would have thought that the US having ample distribution and infrastructure for gasoline distribution should now replace this known technology with a huge increase infrastructure cost for expanded electricity. Two platforms, one reliable, and one with limited capacity and expensive to expand with dubious environmental benefits at best.

The method to my madness is to compare how the government regulated market has expanded under dubious rational considerations, while at the same time there are considerable technologies currently available without the need for government intervention, tax credits, or seed money that is being thrown around for all kinds of proposed solutions to address global warming, NO2, acid rain, SO2, Ozone and other deleterious chemicals that affect mankind, to the tune of thousands of deaths each year.

VST's primary objective has been to develop and produce products that offer the best technologies within our capabilities that address clean air and water.

Our combined technologies provide the most robust approach to retail refueling by containing and saving all the components associated with gasoline dispensing. In so doing we address almost all the compounds that the Clean Air Act attempts to address.

Starting with the Clean Air Act in 1970, the government and industry have spent billions of dollars attempting to reduce the harmful compounds. And onto today where the everyday focus is on "Climate Change," the industry and government continue to focus on various means of reducing emissions.



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At VST, we too have been working in this arena, but without any government financing, energy credits, or financial credits.

The VST product approaches offer the best technologies that address the issues associated with the Clean Air Act, but with the benefit that our approach does provide immediate savings and payback, something most other approaches fail to achieve. In our little corner of the industry, we continue to address the ultimate goals of clean air and water while promoting the best cost of ownership.

I have taken the liberty of including VST’s most recent advertising that illustrates our sustainability approach to the industry, as well as a link to my interview/presentation held during the most recent NACS/PEI convention.

Click here to read: “VST ENVIRO-LOC™ GREEN System”
https://vsthose.com/wp-content/uploads/2023/01/179_ENVIRO-LOC-GREEN-System_ONLINE_FINAL_1122.pdf

Click here to read: “VST GREEN MACHINE™ Vapor Processor”
https://vsthose.com/wp-content/uploads/2022/12/180_GREEN-MACHINE_ONLINE_Final_1222.pdf

Click here to see my interview at the 2022 NACS/PEI Convention
https://www.youtube.com/watch?v=fOQ7soK_ogw

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Striving Towards Sustainability